

Portugal

Lasindustria

ENSIS technology opens up new business opportunities

Established in 1938, Lasindustria, is part of SJ Metal Distendido. Located in Abóboda, west of Lisbon, Lasindustria works as a subcontractor offering fibre laser cutting services using AMADA's ENSIS technology. Water jet cutting, bending, welding and electrostatic powder painting are also part of the services they offer. Lasindustria was one of the first companies in Portugal to offer laser cutting services as a subcontractor.

Increasing their productivity and the quality of the services provided to its customers was always Lasindustria's main challenge. They have never considered themselves as mere suppliers, but a partner able of always offering the best and most suitable solutions to their customers, hence the need to have the best technology the market can offer.

To be able to keep up with all market demands without compromising on quality, they invested in AMADA's vision, technology and support, acquiring a fibre laser cutting machine with automation in December 2018.

The AMADA ENSIS-AJ 3 kW with ASF-EU, the fully automated material load and unload system was the solution allowing them not only to give better guarantees of quality, improved lead-times, increased confidence in their work, but also to extend the spectrum of materials to be cut. The satisfaction from their customers was immediate.

According to Pedro Júlio, Lasindustria's Managing Director, "Having always been aware of the technology, quality and prestige of AMADA worldwide, with this new investment we have strengthened our commitment to quality, and we now have a state-of-art machine. The quality and reliability of AMADA products was already known by us, but the quality and dedication of its team, from the sales team to the technical support, was a pleasant surprise."

In reality, after the installation of the ENSIS-AJ with ASF-EU, all production procedures have been improved and adjusted to match the company's new requirements. This increase in productivity has opened new business opportunities and the ability to pursue new markets.

"This was only the first step taken in our partnership with AMADA which, in our opinion, will last for many years to come."

"Before the arrival of AMADA's fibre laser machine, we were less responsive and less efficient. Now, we can rely on ENSIS technology and can even offer higher cutting quality on materials up to 25mm thick due to the Variable Beam Control technology, where the laser beam changes shape to suit material/thickness requirements. We are able to guarantee high quality cutting even in high thicknesses", says Pedro Júlio, Lasindustria's Managing Director.

